Buyers put off

Melissa Ketchell – couriermail.com.au, Friday, September 12, 08 (02:17 pm)

IT'S surprising how little effort some people put in when it comes to selling their most valuable asset - their home.
Dogs and pet smells are the number one turn off according to a new survey by the Real Estate Buyers Agents Association of Australia. Dirty dishes in the sink, underwear on the floor and tenants actually sitting around watching television or lying in bed are also bug bears.
REBAA president Scott McGeever reckons he has seen it all, and can't understand why people make such little effort but still expect to get a good price.
He once found a fish tank full of mice and several small guinea pigs which were used to feed two, three metre long pythons which the owners had tried to hide behind bed sheets under the house.
Even the humble family dog, can see the offers drop substantially with some prospective buyers nervous or distracted by the animals.
"If the owners have their pets around during an inspection, then often it will help our buyers negotiated a better price because of less competition,'' he said.

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